

SERVICES | CUSTOMER TESTIMONIAL

"From the beginning, MiTek has met our deadlines and quite often comes in ahead of schedule."

ANDREW HESS - Sales Engineer, Freres Engineered Wood

PROBLEM

The mass timber market is growing rapidly. When competing for jobs on the West Coast, Freres Engineered Wood knows having a quick turnaround on drafting helps give them an edge against the other contenders.

When the family-owned company, with roots over a century deep, needed a drafting partner for mass timber operations, Freres Engineered Wood partnered with MiTek to support its existing needs and grow with the business.



Location: Lyons, OR

Founded: 1922

Company Size: 400 employees

SOLUTION

Freres Engineered Wood began working with MiTek Services in 2023 to reliably support drafting and 3D modeling for various mass timber projects, enabling them to continue to meet their customers' demands by delivering quality work quickly.

Andrew Hess, Engineering & Technical Sales for Freres Engineered Wood, said shop drawings typically require the longest lead time in a mass timber project schedule, which often results in compression of the timeline.

"With MiTek as our drafter, we have been able to meet or beat our delivery dates for shop drawings," Hess said.

OUTCOME

Since joining forces, MiTek has partnered with Frerers Engineered Wood on several projects, including a school in San Francisco, California.

"The drawings came back high quality and far quicker than expected," Hess said. "That speed and quality hasn't diminished."

Through the support they receive from MiTek Services, Freres Engineered Wood offers customers a better experience with higher quality drawings, on-schedule work, and streamlined pricing.

"Prior to partnering with MiTek, we needed to quote drafting services per job," Hess said. "Now we have a set rate and can focus on other areas of the project. Having the ability to get overnight adjustments to drawings has been very helpful."



Are you ready to expand the capabilities of your team and scale your business?

Talk to a MiTek Representative to learn more.

1-800-325-8075

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